



Retail Finance Rates for Sakai Equipment

Wells Fargo Equipment Finance | Construction Group
2700 South Price Road (3rd Floor), Chandler, AZ 85286

Effective through November 2025
Please email applications to equipment.finance@wellsfargo.com or fax applications to 1-877-248-6955
For Questions Please Call: 877-248-7007

Full Payout, New Sakai Equipment Rates
No Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		5.61%	5.93%	6.12%	6.34%
Payment Factor		0.04415	0.03039	0.02354	0.01949
Dealer Subsidy		0.00%	0.00%	0.00%	0.00%

Full Payout, New Sakai Equipment Rates (0% Program)
Dealer Participation Required & Varies Based on Term, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		0.00%	0.00%	0.00%	0.00%
Payment Factor		0.04167	0.02778	0.02083	0.01667
Dealer Subsidy		5.56%	8.52%	11.39%	14.35%

Full Payout, New Sakai Equipment Rates
1% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		4.62%	5.25%	5.60%	5.92%
Payment Factor		0.04370	0.03009	0.02330	0.01929
Dealer Subsidy		1.00%	1.00%	1.00%	1.00%

Full Payout, New Sakai Equipment Rates
2% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		3.61%	4.57%	5.08%	5.49%
Payment Factor		0.04325	0.02978	0.02307	0.01910
Dealer Subsidy		2.00%	2.00%	2.00%	2.00%

Full Payout, New Sakai Equipment Rates
3% Dealer Participation Required (unless noted differently), 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		2.61%	3.88%	4.56%	5.06%
Payment Factor		0.04281	0.02947	0.02283	0.01890
Dealer Subsidy		3.00%	3.00%	3.00%	3.00%

Other Financing Structures available (initial skips, seasonal skips, leases and other) please contact your Wells Fargo Rep for a Custom Quote
Program terms and rates are subject to change without notice and all subsidized rates & transactions are subject to the approval of Sakai.
Eligible Equipment- New Sakai Heavy Equipment never before retail sold.
Maximum subsidy limited to 120% of dealer invoice price

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