



Retail Finance Rates for Sakai Equipment

Wells Fargo Equipment Finance | Construction Group
2700 South Price Road (3rd Floor), Chandler, AZ 85286

Effective through June 2025
Please email applications to equipment.finance@wellsfargo.com or fax applications to 1-877-248-6955
For Questions Please Call: 877-248-7007

Full Payout, New Sakai Equipment Rates
No Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		6.22%	6.53%	6.70%	6.83%
Payment Factor		0.04442	0.03066	0.02381	0.01972
Dealer Subsidy		0.00%	0.00%	0.00%	0.00%

Full Payout, New Sakai Equipment Rates (0% Program)
Dealer Participation Required & Varies Based on Term, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		0.00%	0.00%	0.00%	0.00%
Payment Factor		0.04167	0.02778	0.02083	0.01667
Dealer Subsidy		6.13%	9.32%	12.37%	15.33%

Full Payout, New Sakai Equipment Rates
1% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		5.22%	5.85%	6.18%	6.40%
Payment Factor		0.04397	0.03035	0.02357	0.01952
Dealer Subsidy		1.00%	1.00%	1.00%	1.00%

Full Payout, New Sakai Equipment Rates
2% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		4.22%	5.16%	5.65%	5.98%
Payment Factor		0.04352	0.03004	0.02333	0.01932
Dealer Subsidy		2.00%	2.00%	2.00%	2.00%

Full Payout, New Sakai Equipment Rates
3% Dealer Participation Required (unless noted differently), 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		3.21%	4.47%	5.13%	5.55%
Payment Factor		0.04307	0.02973	0.02309	0.01912
Dealer Subsidy		3.00%	3.00%	3.00%	3.00%

Other Financing Structures available (initial skips, seasonal skips, leases and other) please contact your Wells Fargo Rep for a Custom Quote
Program terms and rates are subject to change without notice and all subsidized rates & transactions are subject to the approval of Sakai.
Eligible Equipment- New Sakai Heavy Equipment never before retail sold.
Maximum subsidy limited to 120% of dealer invoice price

Please fax applications to 1-877-248-6955 or Email equipment.finance@wellsfargo.com

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