

## June 1 - 30, 2025



A division of Midland States Bank

| No Dealer Participation |           |           |           |           |  |  |  |
|-------------------------|-----------|-----------|-----------|-----------|--|--|--|
| Terms (In Months)       | <u>24</u> | <u>36</u> | <u>48</u> | <u>60</u> |  |  |  |
| Customer Rate           | 5.93%     | 6.24%     | 6.47%     | 6.63%     |  |  |  |
| Payment Factor          | 0.04429   | 0.03053   | 0.02370   | 0.01963   |  |  |  |
| Dealer Subsidy          | 0.00%     | 0.00%     | 0.00%     | 0.00%     |  |  |  |

| With 2% Dealer Participation |           |           |           |           |  |  |  |
|------------------------------|-----------|-----------|-----------|-----------|--|--|--|
| Terms (In Months)            | <u>24</u> | <u>36</u> | <u>48</u> | <u>60</u> |  |  |  |
| Customer Rate                | 3.93%     | 4.88%     | 5.43%     | 5.78%     |  |  |  |
| Payment Factor               | 0.04339   | 0.02992   | 0.02322   | 0.01923   |  |  |  |
| Dealer Subsidy               | 2.00%     | 2.00%     | 2.00%     | 2.00%     |  |  |  |

| With 1% Dealer Participation |           |           |           |           |  |  |  |
|------------------------------|-----------|-----------|-----------|-----------|--|--|--|
| Terms (In Months)            | <u>24</u> | <u>36</u> | <u>48</u> | <u>60</u> |  |  |  |
| Customer Rate                | 4.93%     | 5.56%     | 5.95%     | 6.21%     |  |  |  |
| Payment Factor               | 0.04384   | 0.03022   | 0.02346   | 0.01943   |  |  |  |
| Dealer Subsidy               | 1.00%     | 1.00%     | 1.00%     | 1.00%     |  |  |  |

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

## **Sakai America Program Terms**

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail Maximum subsidy limited to 120% of dealer invoice

The program is subject to change and will be reviewed and updated each month.

## **Midland Equipment Finance Terms**

All transactions subject to approval by Midland Equipment Finance 100% Financing Available for Qualified Customers, minimum \$50,000 amount to finance required. Application only up to \$500,000

**See next page for Sales Representative Contact Information** 

Midland Equipment Finance
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www.midlandsb.com/equipment-financing