SAKAI
MASTERS OF COMPACTION

Contract Pricing Worksheet

- Sections in blue are for the dealer to complete.
- Sections in yellow are for Sakai America to complete
- All subtotals and totals will automatically calculate

HGACBuy	CONTRACT PRICING WORKSHEET For Standard Equipment Purchases	Contract No.:	SM10-20	Date Prepared:	1-Jan

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Municipality Name	Contractor:	Sakai America
Contact Person:	This should be the person who will get all notifications	Prepared By:	
Phone:	000-000-0000	Phone:	
Fax:	000-000-0000	Fax:	
Email:	0000@email.com	Email:	hgac@sakaiamerica.com

Product Code:	SM	Description:	Sakai model # and description of machine

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	$ -

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal B:	$ -

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	$ -

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).		**For this transaction the percentage is:**	#DIV/0!

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X	**Subtotal of A + B + C:**	$ -	=	**Subtotal D:** $ -

E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Freight inbound (Sakai to Dealer)	$ -		
Freight outbound (Dealer to End-User)	$ -		
PDI / Other	$ -		
		Subtotal E:	$ -

Delivery Date:	**1/1/2020**	**F. Total Purchase Price (D+E):**	$ -

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HGACBuy	CONTRACT PRICING WORKSHEET For Standard Equipment Purchases	Contract No.:	SM10-20	Date Prepared:	1-Jan

Put the date you complete the sheet

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Input the name of the Member municipality and the primary contact person who should get all notifications and correspondence

Buying Agency:	Municipality Name	Contractor:	Sakai America
Contact Person:	This should be the person who will get all notifications	Prepared By:	
Phone:	000-000-0000	Phone:	
Fax:	000-000-0000	Fax:	
Email:	0000@email.com	Email:	hgac@sakaiamerica.com

Product Code:	SM	Description:	Sakai model # and description of machine

See the HGAC Member Contract Price sheet to find the HGAC Product Code (it will begin with SM), and machine description

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	$ -

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal B:	$ -

There are no Published Options. Do not fill in this section. Any Options will go in Section "C"

Section "A" see the HGAC Member Contract Price sheet. The dealer can negotiate a lower price, but the Base Unit price can not be higher than the published Member price.

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Any add-on Options go in Section "C". Get with your Regional Sales Manager for Options list pricing.

Put the number of same model number machines the Member is purchasing. If they are buying multiple machines, each model number will need a separate Contract Pricing Worksheet

Total of Options can not be more than 25% of Base Unit price in Section "A"

Put any freight, PDI or other charges in Section "E". Get with Sakai for a fright quote if needed

The 1.5% HGAC fee will be based on Base Unit machine and Options price (Total of Sections "A" + "C"). Freight, PDI or other charges in Section "E" is not included in determining the HGAC fee

Standard machine availability is 7 days after receipt of PO

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	$ -

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	**For this transaction the percentage is:**	#DIV/0!

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X	**Subtotal of A + B + C:**	$ -	=	**Subtotal D:** $ -

E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Freight inbound (Sakai to Dealer)	$ -		
Freight outbound (Dealer to End-User)	$ -		
PDI / Other	$ -		
		Subtotal E:	$ -

Delivery Date:	**1/1/2020**	**F. Total Purchase Price (D+E):**	$ -